



## **OneShield continues to expand its sales team**

**August 22, 2006** (Westborough, MA) –

OneShield, Inc., a provider of policy administration and business process management solutions for the insurance industry, is pleased to announce that Bob Drake has joined the company in the capacity of Senior Account Manager. Bob's appointment confirms OneShield's continued growth in the P & C market coupled with the commitment to offer technology driven insurance centric solutions.

Ms. Heather Peacock, Senior Vice President of Sales and Client Services at OneShield, said of Drake's arrival, "Bob brings a wealth of industry knowledge to OneShield. He has helped many insurance carriers leverage technology within their operations and understands the unique needs of this industry. Bob will play a key role in increasing OneShield's market presence as an innovative component based policy administration and workflow solution- using his insurance expertise to deliver the best solutions to our clients ." Bob added, "It is exciting to be joining OneShield at a time when they are emerging as a dominant technology influencer in the policy processing software world. I look forward to contributing to their growth."

Mr. Drake brings with him over 25 years of experience in the Property and Casualty Insurance Software field, having represented both application software and technology consulting firms. He joins OneShield after serving as Regional Sales Director with Guidewire Software, a provider of enterprise application software to the Property and Casualty Insurance industry. Prior to that Drake served in sales and sales management positions for Delphi Technology Inc.

### **About OneShield, Inc.**

OneShield is a leading provider of browser-based solutions to automate the sales and service of insurance and bond products for insurance carriers, major brokers, and MGAs. Our flagship product, OneShield Dragon<sup>®</sup>, is a tools-based, data-driven insurance underwriting, policy administration, rating and workflow engine. Dragon provides the configurability to meet today's goals and the modifiability to adapt to future demands. For additional information, visit [www.oneshield.com](http://www.oneshield.com).